

Original

PROPOSAL FOR
CITY OF TEMPE
PROPOSAL FOR LANDSCAPE MAINTENANCE
RFP 13-121



Submitted
By

Brian Lemmermann
Somerset Landscape Maintenance Inc.
April 30, 2013

SOMERSET LANDSCAPE MAINTENANCE, INC.
19051 S. ARIZONA AVE. CHANDLER, AZ 85248
OFFICE: 480-782-5296 FAX: 480-922-8200

19051 S ARIZONA AVE. CHANDLER, AZ OFFICE (480) 782-5296 FAX (480) 922-8200

Vendor's Offer
Form 201-B (RFP)
"Return this Section with your Response"

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: <u>Somerset Landscape Maintenance, Inc.</u>			
Company Mailing Address: <u>19051 S. Arizona Ave.</u>			
City: <u>Chandler</u>	State: <u>AZ</u>	Zip: <u>85286</u>	
Contact Person: <u>Pat Galan</u>		Title: <u>Operations Manager</u>	
Phone No.: <u>480-782-5296</u>	FAX: <u>480-922-8200</u>	E-mail: <u>Somersetlandscape@cox.net</u>	
Company Tax Information:			
Arizona Transaction Privilege (Sales) Tax No.: _____		or	
Arizona Use Tax No.: <u>07615055</u>			
Federal I.D. No.: <u>86-1042562</u>			
City & State Where Sales Tax is Paid: <u>Tempe</u> , <u>AZ</u>			
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: _____			

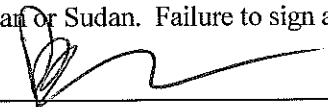
THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) Pat Galan

Title of Authorized Individual (TYPE OR PRINT IN INK) Operations Manager

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.



Signature of Authorized Offeror

4/24/13

Date

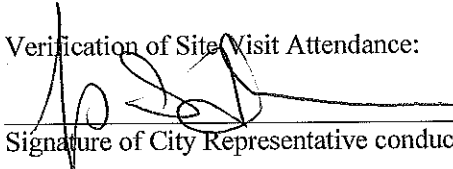
(H/RFP 3-2008)

Signed Proposal Questionnaire

Proposal Questionnaire
"Return this Section with your Response"

Proposal offeror is to completely and honestly answer each of the following questions and where requested, provide supporting documentation. Questions and responses will be used for evaluation purposes and are to be organized in the same sequence as presented below. Please clearly identify the "Proposal Questionnaire Response" portion of your proposal response. Be sure to enclose your questionnaire responses and supporting materials within your proposal response.

1. Verification of Site Visit Attendance:


Signature of City Representative conducting visit

4/05/2013
Date of Visit

Signature by City Representative is required for your offer to be considered responsive.

2. Provide an overview of your firm's qualifications to provide service to a public entity. The Proposal offeror will include a demonstration of the firm's knowledge and experience, including the minimum experience and certification requirements described herein. The Proposal offeror shall include a list of landscape maintenance services similar in nature and scope to this Scope of Work and a description of the firm's general organization with names of key personnel, indicating the depth and quality of experience.
3. List five (5) current clients for which the Proposal offeror provides services which are considered identical or similar to the Scope of Work describe herein for landscape maintenance, including governmental entities if possible. For each client listed, state the type of service provided, years of service for the client, name, title and telephone number of the person to contact regarding the Proposal offeror's performance
4. List three (3) landscape maintenance clients' references, including governmental entities if possible that no longer use the Proposal offeror's services. For each client listed, state the type of service provided, years of service for the client, name, title and telephone number of the person to contact regarding the Proposal offeror's performance.
5. Provide a synopsis of the Proposal offeror's municipal expertise. (Note: The synopsis shall indicate if expertise is in-house locally or in another corporate office.)
6. Does one of the Proposal offeror's officers have a minimum of two (2) years experience (prior experience with other firm(s) is acceptable) in providing landscape maintenance services similar in nature and scope? If yes, explain.
7. How long has your firm (under the same legal name) been in business? _____ years
8. Does your firm have a fully staffed, full service office in the Phoenix metropolitan area? What is the location of your local office?
9. Provide a list of employees that will be assigned to any resulting contract and their assigned duties.
10. Provide biographical sketches for all personnel to be assigned to this account which identify their experience, education, and professional designations and memberships.
11. Provide an organizational chart for your firm showing the staffing and lines of authority for the key personnel to be used during this contract. The relationships of the front-line maintenance staff to the manager and to the support personnel should be clearly illustrated.

Proposal Questionnaire

Proposal Questionnaire

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Somerset Landscape & Maintenance, Inc. (SLM) is a minority owned small business employing between 200 and 240 landscape professionals, operated by Brian S. Lemmermann. With years of experience in the landscape industry, Brian started Somerset Landscape Maintenance in 1999 to provide a higher level of service at more competitive prices. Over the past 14 years, staying true to that commitment has helped Somerset Landscape Maintenance grow to be one of the largest Municipal Landscape Contractors in the Southwest.

Much of the success that Somerset has enjoyed is due to the highly skilled and loyal staff that has joined the company. Although the corporation has grown in size and reach, it has maintained its staff cohesiveness and camaraderie along with its high professional standards. Among other awards received, Somerset was named One of the 10 Best Landscaping Companies in the Country by Total Landscape Care Magazine. Although over the years our list of satisfied clients has grown to large to list in an introduction, here are a few of our current and recent municipal clients;

City of Chandler	City of Mesa	City of Scottsdale
Town of Gilbert	City of Phoenix	City of Tempe
Phoenix Fire	Maricopa County	Dept of Game and Fish
City of Peoria	City of Avondale	Scottsdale Water Dept
Phoenix Forestry Dept	City of Glendale	City of Apache Junction
City of Youngtown	Phoenix Police Dept	Scottsdale Fire Dept
Gilbert Fire Dept	Tempe Police Dept	Gilbert Police Dept
Tempe Police Dept	Bureau of Land Mgmt	Bureau of Indian Affairs
Sky Harbor Airport	Arizona State University	AZ Dept of Transportation
Maricopa County Flood Ctrl	Maricopa County Housing	City of Surprise

Somerset Landscape & Maintenance, Inc. has its corporate offices based at 19051 S. Arizona Avenue (Loop 202 and Arizona Avenue), in Chandler Arizona. The corporation's office, repair facility and waste transfer operation are located at this facility. Somerset also has another yard located in south west Phoenix and two in the Dallas/ Ft. Worth, Tx area. Somerset maintains on hand all equipment necessity to meet and/or exceed any contract requirements. Somerset's in-house waste removal operation on site fueling station leave the vehicles free of waste and refueled every afternoon giving us more net labor and a quick response time by not waiting in line at the dump and gas station. In addition to the time savings,

Somerset's in house recycling facility helps the environment by recycling rather than dumping over 100 tons of greenwaste per month and repurposing it as mulch. Somerset's close proximity to the City of Tempe allows the Crews to be onsite and working within a few minutes of leaving the yard.

Somerset Landscape and Maintenance crews have experience in building repairs, electrical, plumbing, and back flow prevention services, weed control, tree trimming, mowing, pest control, erosion, and landscape maintenance. Somerset has dedicated Tree Care, Pest/Weed Control, and Landscape Construction Divisions each run by a highly skilled management team. These divisions allow Somerset to provide technically specialized landscape services at the highest level while giving our maintenance clients such as the City of Tempe priority over all other customers.

Somerset uses power equipment that meets or exceeds current E.P.A. requirements.

We are licensed members of the Register of Contractors and the Better Business Bureau and professional members of the International Society of Arboriculture and Desert Botanical Gardens.

Key Personnel and Experience:

Professional registrations and contractor licenses held by Somerset Landscape Maintenance, Inc., and key personnel:

Brian S. Lemmermann –Owner (over 14 years experience)

Register of Contractors Arizona #179026
Structure Pest Control Commission Qualifying Party #30328
Structure Pest Control Commission Certified Applicator #071133
International Society of Arboriculture Certified Arborist #WE-7918A
AMWUA Smartscape Landscape Certification
Desert Botanical Garden Certified Desert Landscape Professional
Arizona Landscape Contractor's Association CLP student

Pat Galan— Operations Manager (over 15 years experience)

Pat owned and operated his own landscape company prior to joining Somerset Landscape seven years ago. Pat is a Certified Desert Landscape Professional and Certified Arborist. Pat is particularly knowledgeable in the diagnosis of disease and pest problems in turf.

International Society of Arboriculture Certified Arborist #WE-9436A
Desert Botanical Garden Certified Desert Landscape Professional
AMWUA Smartscape Landscape Certification

Rafael Perez - Contract Supervisor (over 18 years experience)

Rafael joined Somerset Landscape after having served as the Regional Senior Supervisor with a large Valley landscape company for over 8 years. Prior to that, Rafael held Supervisor positions with several large valley landscapers. Rafael is particularly knowledgeable and experienced in Right of Way and Park maintenance in our arid environment.

AMWUA Smartscape Landscape Certification
Structure Pest Control Commission Certified Applicator
Arizona Landscape Contractor's Association Certified Landscape Professional

Joe Shill – Director of Tree Management (over 8 years experience)

Joe has many years working in the industry and has been with Somerset Landscape for 6 years. Joe has a passion for landscaping but particularly trees. Joe is a Certified Arborist and Climber. He also has his Smartscape Certification as well as Certified in Right of Way Traffic Control.

International Society of Arboriculture Certified Arborist #WE-9499A
Desert Botanical Garden Certified Desert Landscape Professional

AMWUA Smartscape Landscape Certification
Arizona Right of Way Traffic Control Certification
Structure Pest Control Commission Certified Applicator

Daniel Mejia – Crew Manager (over 18 years experience)

Daniel has working in the landscape industry for over 18 years. Daniel has specific experience and knowledge in landscape maintenance and management. Daniel's crews maintain the landscape in Scottsdale, Gilbert, Chandler, Tempe, Avondale, Surprise and many other municipalities in the valley.

3. List five (5) current clients for which the Proposal offeror provides services which are considered identical or similar to the Scope of Work describe herein for landscape maintenance, including governmental entities if possible. For each client listed, state the type of service provided, years of service for the client, name, title and telephone number of the person to contact regarding the Proposal offeror's performance
 - 1) City of Scottsdale Parks Maintenance
Mowing contract of 400 acres weekly
5 + years
Contract Supervisor
Bill Sturgill (480) 312-4410
 - 2) Town of Gilbert Parks Maintenance
Maintenance contract of all city parks
5 + years
Contract Supervisor
Rick Acuna (602) 721-8345
 - 3) City of Tempe ROW Maintenance
Landscape maintenance of ROWs
5 years
Contract Supervisor
Shawn Thompson (480) 350-8531
 - 4) City of Chandler ROW Maintenance
Landscape maintenance of ROWs
2 years
Contract Supervisor
Bart Brown (480) 782-3428
 - 5) City of Peoria ROW Maintenance
Landscape maintenance of ROWs
5 years
Contract supervisor
Erik Wilson (623) 773-5245
 - 6) Town of Gilbert ROW Maintenance
Landscape maintenance of ROWs
New Contract
Contract Supervisor
Dennis Sullivan (480) 283-4963
4. List three (3) landscape maintenance clients' references, including governmental entities if possible that no longer use the Proposal offeror's services. For each client listed. State the type of service provided, years of service for the client, name, title and telephone number of the person to contact regarding the Proposal offeror's performance.
 - 1) City of Tempe ROW Maintenance
Landscape maintenance of ROWs
5 years
Contract Supervisor
Shawn Thompson (480) 350-8531
 - 2) City of Avondale Parks and Facilities
Landscape maintenance
5 years
Contract Supervisor
Dave Ramus (623) 764-0130
 - 3) City of Phoenix ROW and Facilities
Landscape maintenance of ROWs
5 years
Contract supervisor
Darlene Smart (602) 374-0657
5. Provide a synopsis of the Proposal offeror's municipal expertise. (Note: The synopsis shall indicate if expertise is in-house locally or in another corporate office.)

Somerset has provided top quality landscape maintenance, irrigation repairs, tree maintenance, construction, and weed control services to valley municipalities for over a decade. Somerset's management and supervisory team is one of the most experienced in Municipal landscape maintenance and nobody has more experience in ROW maintenance and safety protocol than our outstanding team. Some of Somerset's government clients include the Tempe, City of Mesa, Town of Gilbert, City of Phoenix, City of Scottsdale, City of Chandler, Mesa Public Schools, City of Glendale, City of Avondale, City of Avondale, City of Youngtown, Maricopa County, City of Surprise and the City of Peoria.

6. Does one of the Proposal offeror's officers have a minimum of two (2) years experience (prior experience with other firm(s) is acceptable) in providing landscape maintenance services similar in nature and scope? If yes, explain. Yes, Somerset has maintained this ROW contract for the City of Tempe for the past five years. The contract supervisor, Rafael Mejia, has over 20 years of practical experience in municipal landscape construction and management.
7. How long has your firm (under the same legal name) been in business? 14 years
8. Does your firm have a fully staffed, full service office in the Phoenix metropolitan area? \What is the location of your local office? Yes, 19051 S. Arizona Ave., Chandler, AZ 85286
9. Provide a list of employees that will be assigned to any resulting contract and their assigned duties.

Field Supervisor:

Rafael Mejia.

Rafael has been supervising large contracts for Somerset Landscape & Maintenance for the past 8 years. He has supervised contracts for the City of Chandler, City of Mesa, Town of Gilbert, City of Phoenix, and most recently, the City of Tempe Right of Way and Streets Contract. Rafael was very involved in the construction of the City of Phoenix downtown ROW landscape installation. Rafael has worked in number of positions lawn mowing to trimming, construction to irrigation. He has a thorough understanding of the installation, irrigation, and maintenance of ROW landscape.

Irrigation Technician:

Tony Romero.

Tony has 18 years experience as a large contract irrigation technician. For the past three years he has been the irrigation technician for the City of Tempe Right of Ways contract. In addition to servicing other equipment, Tony is one of the most experienced ROW technicians in the valley. He carries with him a full array of equipment, to include controllers, remotes, wire, tracers and toners. The City of Tempe's irrigation supervisor can attest to Tony's exceptional attitude, timely response and quality of work.

Crew Leader:

Caesar Perez

Caesar has years of practical experience in ROW maintenance. He was a crew leader on the City of Chandler ROW contract and is currently a crew leader on the Tempe ROW contract.

Crew Leader:

Phillipe South

Phillipe has three years with Somerset as a crew leader. He has many years practical experience in ROW service and is currently leading a crew on the Tempe ROW contract.

Laborers - All have a minimum of two years with SLM

Nicolas Macedo

Joaquin Alonso

Juan Gutierrez

Frank Valenzuela

Pedro Garcia

Francisco Campos

Baltazar Alonso

Escarsega Rivera
Jesus Martinez
Antonio Garcia Feliciano

Somerset has hack-up drivers, supervisors, irrigators and laborers who will also be trained on the requirements of this contract in order to provide depth and ensure quality continuity of service throughout the duration of the contract.

10. Provide biographical sketches for all personnel to be assigned to this account which identify their experience, education, and professional designations and memberships.

Brian S. Lemmermann—Owner (over 14 years experience)

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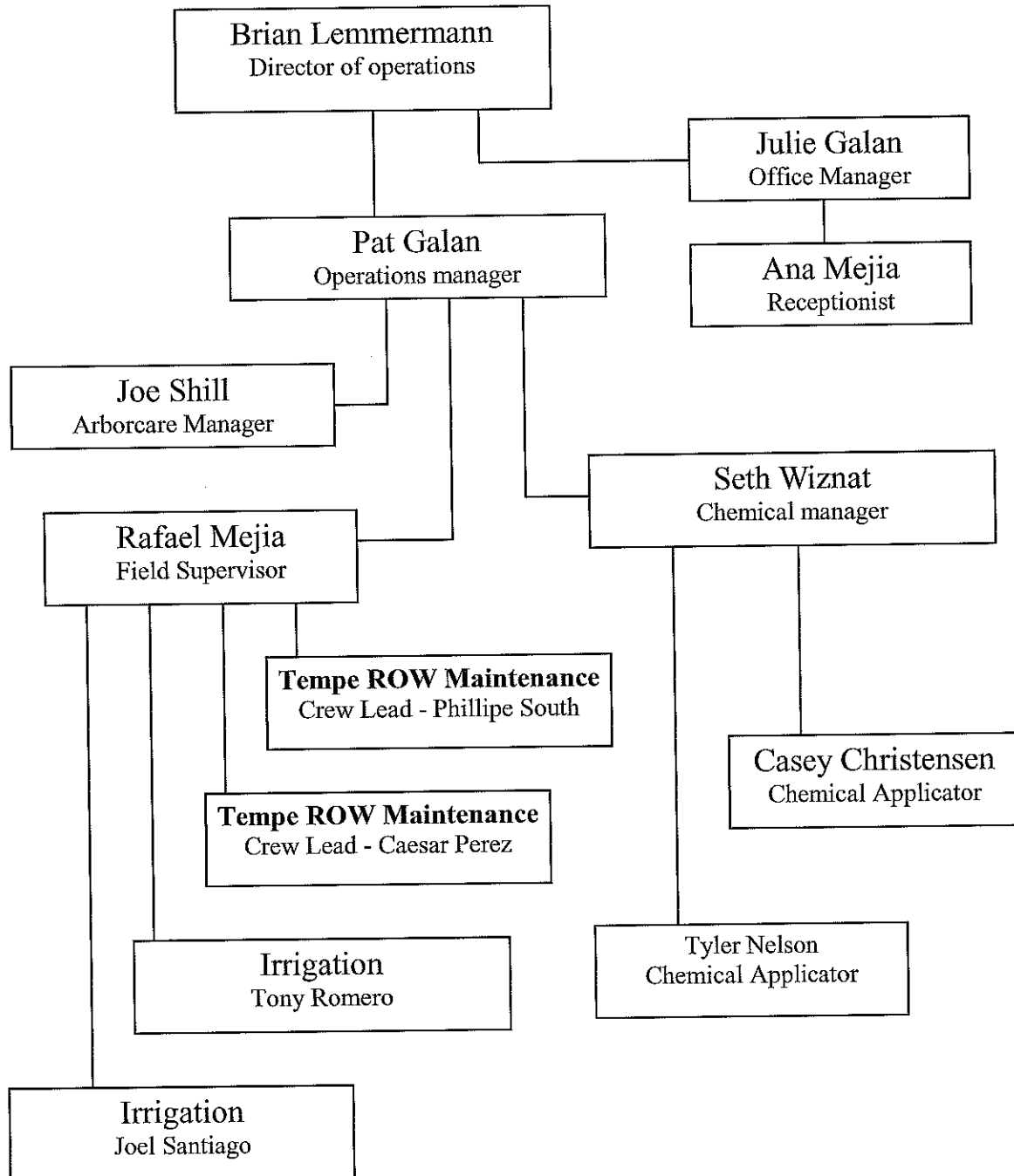
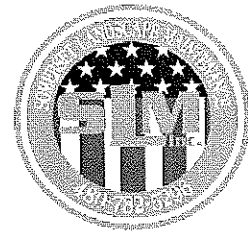
Phillipe South

Phillipe has three years with Somerset as a crew leader. He has many years practical experience in ROW service and is currently leading a crew on the Tempe ROW contract.

Laborers - All have a minimum of two years with SLM

11. Provide an organizational chart for your firm showing the staffing and lines of authority for the key personnel to be used during this contract. The relationships of the front-line maintenance staff to the manager and to the support personnel should be clearly illustrated. SEE ATTACHED ORGANIZATIONAL CHART

Organizational Chart



12. Provide a description of the methodology the Proposal offeror will use to meet contract work requirements. Describe in detail the Proposal offeror's approach to providing services for this contract and how the services will be performed to meet the intent of the Scope of Work. In addition, the Proposal offeror must submit a staffing plan and the Proposal offeror's approach to complete the services identified, which are comprised of full-time employees, unless the Proposal offeror can demonstrate to the City the necessity of part-time staff. If a staffing plan contains part-time employees, the Proposal offeror must submit written justification for the use of part timestaff.

We have attached a sample of work schedules made for our crews and supervisors. All City of Tempe's requirements, scope of work and schedules will translated and bound for each crew to study and keep. Somerset plans to break the daily maintenance work into two crews delineated by the north and south sections of the city. These crews have designed a schedule throught their experience maintaining the City of Tempe ROW. Both crews use passenger vans to transport the necessary personnel to the work site. We will have two full time irrigation technicians; one doing repairs and the other doing the annual irrigation audits and helping with repairs and emergencies when needed. Our supervisor will work with the crews and the City to insure our work is of the highest quality and on schedule. Our Supervisor will visit every site weekly to visually inspect the work and condition of the site.

13. Present a quality control plan to be used by the Proposal offeror to ensure the required services are provided as specified. The plan shall include an identified monitoring system covering all the services listed in the Scope of Work and methods for identifying and preventing deficiencies in the quality of services. Specifically the following factors must be included in the plan:

- Activities to be monitored to ensure compliance with all contract requirements
- Monitoring methods to be used
- Frequency of monitoring
- Samples of forms to be used in monitoring
- Title/level and qualifications of personnel performing monitoring functions
- File of all monitoring results, including any corrective action taken

Field supervisor will work with the crews and the City to insure our work is of the highest quality and on schedule. The Field Supervisor will meet with the crew leader each morning to discuss areas to be service and report what areas were serviced the previous day. Field Supervisor will do a visual inspection of the area Crew Leader reported was completed. If Field Supervisor finds the service is complete he will complete the Daily Report and send to Tempe as well as log on the Weekly Report. If Field Supervisor feels the quality is not to to the right standards, Supervisor will make note of it and have the crew return the same day if possible but no later than the following day. Our Supervisor will also visit every site weekly to visually inspect the work and condition of the site and if the crews need to adjust their schedules to clean areas that may need immediate attention but can't wait for the regular trim/cleanup rotation.

14. Provide sample copies of reports (e.g. annually, quarterly, monthly, weekly, daily), checklists, and other documents that you will provide to the City. Samples of Reports Attached.
15. Does your company have all required Federal, State, and local certifications and licenses required for resulting Contract? If no, please explain. Provide copies of certifications and licenses.
Yes, Copies Attached
16. Are all certifications, licenses and permits current? Yes
17. Does your company accept all terms and conditions of this Proposal?
Yes
18. If selected, will your company comply with the insurance requirements as outlined in the Special Terms and Conditions section of this RFP? If yes, provide the name(s) of the firm(s) and "Best's" rating. Yes. John Jarvis – SW Risk Mgmt / Allie Insurance

19. Has your company ever defaulted on a similar type of contract? If yes, please explain. NO
20. Provide by name, case and court jurisdiction any pending litigation in which the Proposal offeror was involved or judgments against Proposal offeror in the past five (5) years. Provide a statement describing the size and scope of any pending or threatened claims or litigation. Somerset Landscape Maintenance, Inc. has not had any judgments against it in the past five years. SLM has never had a judgment and does not have any pending litigation in which it is involved.
21. Provide the City with proof of financial stability. Proof of financial stability shall include audited or reviewed financial statements. The City shall be the sole judge of financial stability. Somerset Landscape Maintenance, Inc. is a financially stable company which insures it's ability to receive Bonding. Somerset has a consistent track record with annual sales in excess of 10 million dollars. We will be happy to provide financial reviews and statements.
22. Describe any existing or potential conflicts of interest or any other problems that exist or may arise in performing the services from any resulting contract. None
23. Provide any additional information that may assist the City in making a selection and/or understanding what you company is offering.

When Somerset was first awarded the ROW contract for the city of Tempe five years ago we found much of the property in disarray. In our initial irrigation sweep we found over 120 drip valves and 7 clocks that were not working. It took Somerset almost 4 months of intense work to repair all the irrigation problems that had not previously been maintained. By working closely with City of Tempe personnel we have been able to renovate other trouble spots, which has resulted in an efficient and well-serviced irrigation system. Somerset has also been a fiscal partner to the City of Tempe. As the need arose, Somerset reduced its prices to help the City in a tough economic climate. It has never been Somerset's policy to ask for annual increases and in this case all reductions were maintained through the life of the contract with no request for an increase. Somerset is a great company that works to build a friendly and open relationship with it's clients. We urge you to speak with our references. We are large enough to complete all work the city may request while small enough to respond or adjust to necessary changes. Somerset has a very low turnover rate which allows us to dispatch experienced employees upon staff of new contracts. Somerset offers continual training to its employees. Safety is of the utmost importance to the management and staff of Somerset Landscape Maintenance.

24. Indicate the Proposal offeror's capabilities to communicate through e-mail. All individuals in this proposal have and communicate via e-mail on a daily basis through their phones and at their workstations at the office.

SAMPLE REPORTS

TEMPE ROW DAILY WORK REPORT

[illegible]

COMMENTS:

[illegible]

Tempe ROW Weekly Report

DATE	DAY	Section #'s	INSPECTED BY	CLEANING	TRIMMING SHRUBS / TREES	IRRIGATION CHECK	EXTRA WORK Y/N	COMMENTS
	Monday							
	Tuesday							
	Wednesday							
	Thursday							
	Friday							

SAMPLE SCHEDULES

SCHEDULES

Section One

MONDAY

ELDORADO PARK (34.5 acres) - Including pool area, water channels & lakes
(Between McDowell Rd. & Murray Ln.)

*The softball/baseball fields located off Miller Rd are not included in this contract. Los campos de beisbol y softball localizados en Miller Rd. no estan incluidos en este contrato.

*Shall be mowed once per week from April 15- October 15. Mowing height shall be set @ 2". Debera ser cortado una vez por semana de Abril 15 -Octubre 15. A 2 pulgadas.

*The Pool area shall be cut and collected by reel mower only @ 1" on Monday and Thursday throughout the mowing season prior to 7:00am. Access shall be arranged with the Supervisor @ Eldorado Park (480-312-2391). El area de la Piscina debera cortarse y recogerse con maquina de ribete a 1 pulgada solamente en Lunes y Jueves durante la temporada de corte antes de las 7:00am. Debera arreglarse con el Supervisor del parque la manera de entrada.

*The boys & girls club sports field off of Oak & 77th St. located in the park shall be cut and collected on Monday & Thursday during the mowing season. El campo de deportes del club de ninos y ninas en Oak y 77th St. localizado en el parque debera cortarse y recogerse en Lunes y Jueves durante la temporada.

TUESDAY

VISTA PARK (23.26 acres)- Including water channels & lakes
(Between Roosevelt Rd. & McDowell)

WEDNESDAY

MCKELLIPS PARK (22.32 acres)- Including offleash area, water channels & lakes
(Between Roosevelt Rd. & McDowell)

*Vista Park & McKellips Park- Grass along the lakeshores and along the waterway cannot be treated with herbicides and shall not be allowed to grow longer than four (4"). This requires weed eating on a weekly basis during the entire mowing season (April 15- October 15). From October 15-March 15 the waterways and lakes shall be weeded once per month during the second week of the month. Cesped en las orillas de los lagos y a lo largo de las corrientes de agua no debe ser tratado con herbicida y no se dejara crecer mas alto que 4 pulgadas. Esto requiere que se corte cada semana durante la temporada de (Abril 15- Octubre 15). De October 15-Marzo 15 los lagos y corrientes se cortara solamente una vez a la mes, durante la segunda semana del mes.

*Vista Park & McKellips Park- Shall be mowed once per week from April 15-October 15. Mowing height on these sites shall be set @ 2". Deberan ser cortados una vez por semana durante Abril 15- Octubre 15. A 2 pulgadas.

THE OFF LEASH AREA LOCATED NEAR THE PIERCE ROAD PARKING SHOULD BE CUT AND COLLECTED BY PUSH MOWER ONLY @ THE SAME MOWING SCHEDULE AS ABOVE.
EL AREA DE OFF LEASH LOCALIZADA CERCA DEL ESTACIONAMIENTO EN PIERCE RD. DEBERA CORTARSE Y RECOJERSE CON MAQUINA QUE APUCHAN SOLAMENTE EN LOS MISMO HORARIOS DE ARRIBA.

THURSDAY

CHAPARRAL PARK (24.9 acres)- Including pool area & lake perimeter
(East side of Hayden Rd. between Chaparral Rd & Jackrabbit Rd.)

*Park areas north of Jackrabbit Rd. are not this contract section. Areas del Pargue al norte de Jackrabbit Rd. no estan en esta seccion del contrato.

*Park shall be mowed once per week from April 15- October 15. El parque debera cortarze una vez por semana de Abril 15 – Octubre 15.

*The soccer field located south of Jackrabbit road shall be cut and collected Monday & Thursday throughout the mowing season @ 1.5". El campo de futbol localizado al sur de Jackrabbit Rd. debera cmtarze y recojerse Lunes & Viernes durante la temporada de corte a 1.5" pulgadas.

*Chaparral Pool (1.67 acres)- Pisina de Chaparral

*Shall be mowed and collected 2 xs per week throughout the mowing season. Mowing days shall be Monday and Thursday with all work completed by 9:00am. Edging, weedeating, and mowing shall begin nearest the pool deck area and proceed until work is done. The pool deck shall be blown off as soon as it is edged and the mowers have passed one time by it. Mowing height shall be 1.5". Scheduling shall be the same as the balance of the park during the dormant season. Debera cmtarze y recojerse 2 veces por semana durante la temporada de cmte. Dias de corte seran Lunes y Jueves con todo el trabajo terminado a las 9:00am. Orillando, weedeater, y cortar, empezara cerca de la orilla de la pisina y siguiendo hasta que el trabajo se termine. El deck the la pisina debera soplarze tan pronto como terminen de orillar y cortar cespced una pasada. A 1.5 pulgadas. El horario sera igual que como el resto del parque durante la temporada durmiente.

*Chaparral Lake (11 acres)- Lago ChapmTal

*Requires significant weed eating as part of the overall mowing maintenance. Requiere de una palte significante de weedeating como pmte del mantenimiento de cmte.

FRIDAY

INDIAN SCHOOL PARK (10.3 acres)- both sides of Hayden road & Lakes
(Both sides of Hayden Rd., north of Indian School Rd. & South of Camelback Rd.)

*On the east side of Hayden Rd, the park includes north of the boundary with businesses on the south side to the sidewalk dividing it from the Professional Baseball fields and the Tetmis Center (2.3 acres). This includes around the Indian Bend visitors center, basketball courts, Ramada areas, and the playground/volleyball area. Nothing north of this sidewalk is on this contract. Allado este de Hayden Rd. el Parque incluye el norte que colinda con los negocios allado sur de la banqueta dividiendose desde los campos profesionales de beisbol y el centro de Tetmis (2.3 acres). Esto incluye alrededor de el centro de visitantes de Indian Bend, cancha de baloncesto, areas de ramadas y el area de juegos/area de voleibol. Nada allado norte de esta banqueta esta incluido en este contrato.

*Shall be mowed once per week from April 15- October 15. The mowing height shall be set @ 2". Debera cortarse una vez por semana de Abril 15- Octubre 15. A 2 pulgadas.

Equipment to be used

Equipment to be used

Somerset Landscape & Maintenance will be using vehicles and equipment that is currently being used on the City of Tempe Right of Ways contract. The equipment was built for optimum visibility and safety. All vehicles used on this contract have rotating amber lights that are equal to code three and directional light equipment to direct vehicle traffic away from the work crews. A full time mechanic is available to ensure the condition and safety of equipment. This list includes only the large equipment expected to be used on a daily basis. Somerset's list of equipment is available upon request. We have a large array of equipment if more is needed.

Trucks

2000	Chevy 1500	Truck with directional and rotating safety lights
2005	Chevy 2500	Truck with directional and rotating safety lights
2003	Isuzu 4500 ,	Dump Truck with directional and rotating safety lights
2005	Chevy 2500	Truck with directional and rotating safety lights
1996	Ford F150	Truck with directional and rotating safety lights
1999	Chevy s-10	Truck with directional and rotating safety lights

Spray Equipment

1998	Chevy 2500	200 gallon custom spray truck safety lighting
2000	John Deere	6x6 Gator with spray equipment and safety lighting
2006	Rhino	4x4 with spray equipment and safety lighting 3 backpack sprayers
2006	Carson	8x8 equipment trailer with safety lighting for better visibility
2006	Carson	6x14 narrow trailer with safety lighting for better visibility
2004	Carson	6x14 narrow trailer with safety lighting for better visibility
2000	Carson	6x14 narrow trailer with safety lighting for better visibility

First Aid Kits
Personnel safety gear such as:

Safety hats	High visibility vests
Earplugs	Safety goggles
Gloves	Dust masks

- 9 backpack blowers
- 6 string trimmers
- 9loppers
- 3 push brooms
- 9 shovels
- 9 hula hoes
- 9 rakes
- Pressure washer
- 3 Pole pruner
- 4 Stihl chain saws
- 2 5-foot ladders
- 2 8- foot ladders
- 4 Fire extinguisher
- Trash bags
- 35 safety cones and signs

Somerset maintains a wide array of back-up equipment at all times to preclude equipment problems. Additionally, Somerset has two full time mechanics available at the Corporation's base at 19051 S. Arizona Avenue (Loop 202 and Arizona Avenue), in Chandler Arizona. The corporation's office, repair facility and waste transfer operation are located at that facility

PRICING

EXHIBIT E - Price Sheet (Revised 04/16/2013)

Areas: ☒ All ☐ North Only ☐ South Only

Detail Price Sheet

General (ROWs/Medians/Facilities/Parks)

Company _____

Item #	Description	Unit	Price by Service Level			
			1	2	3	4
Contract Areas						
1 a	Contracted DEVELOPED General Areas (<u>Excludes Specific Task</u> listed in 1b; 1c; below) Exception:	Sq. Ft.	0.0061	0.0051	0.0033	0.0022
Per Sq. Ft. Price Breakdown by Maintenance Task - refer to Performance Schedule for Service Level Standards (<u>must equate to total Sq. Ft. unit price above</u>). The prices listed below may be used to SUBTRACT from Contracted Area Task, within one or more Section.						
	<u>Basic Services</u> - (1) Safety and Clearance (Trees/Shrubs/Groundcover); (2) Clean up - Landscape Trash & Litter (includes Granite Areas) and Mechanical Weed Removal; (3) Grass/Weed Control - All task (excludes Turf areas); (4) Irrigation Repairs - downstream of backflow preventer	Sq. Ft.	0.0055	0.0044	0.003	0.002
	<u>Trees</u> - (1) Trim/Prune; (2) Olive Tree Treatment & Fruit Removal; (3) Report Tree Problems	Sq. Ft.	0.0001	0.0001	0.00005	0.00005
	<u>Shrubs & Groundcovers</u> - (1) Trim/Prune; (2) Dead Removal	Sq. Ft.	0.0001	0.0002	0.0001	0.00005
	<u>Pest Control</u> (products provided) - (1) Inspections; (2) Complete Service Requests	Sq. Ft.	0.0001	0.0001	0.00005	0.00003
	<u>Irrigation</u> - (1) Visual Inspections; (2) Annual Inspections; (3) Report Problems; (4) complete Service Requests	Sq. Ft.	0.0002	0.0002	0.00005	0.00005
	<u>Erosion</u> - (1) Storm Clearance; (2) Report Erosion Problems	Sq. Ft.	0.0001	0.0001	0.00005	0.00002

EXHIBIT E - Price Sheet (Revised 04/16/2013)

Areas: All North Only South Only

Detail Price Sheet

General (ROWS/Medians/Facilities/Parks)

Company _____

Item #	Description	Unit	Price by Service Level			
			1	2	3	4
1 b	Contracted DEVELOPED General Areas <u>with</u> Shrub Shearing Formal Hedges Task Shrubs – Section #s Requiring Shrub Shearing (Total Sq. Ft. of <u>All Section Areas</u> = 76,762): North=50; 52; 53; 55; 59; 77; 78; 80; 81; 82; 83; 84; 85; 86; 240; 241; 243; 244 Shear Formal Hedges Exception:					
1 c	Contracted DEVELOPED General Areas <u>with</u> Surface Paved Area Sweeping or Blowing Task Surfaces – Section #s requiring SwEEPing or Blowing of Sidewalks/Medians/Patios (Total Sq. Ft. of <u>All Section Areas</u> = 32,253): North= 39; 60; 132 and South=146; 202; 203 Sweep/Blow Sidewalks/Medians/Patios Exception:					

EXHIBIT E - Price Sheet (Revised 04/16/2013)

Labor and Equipment Rates for Repair, Extra and Emergency Work

Labor Rates

Repairs / Extra Work

Job Title	Rate Per Hour
Crew leader	24 ⁰⁰
Operator	24 ⁰⁰
Laborer	17 ⁰⁰
Irrigator	34 ⁰⁰

Emergency Work

Job Title	Rate Per Hour
Crew leader	35 ⁰⁰
Operator	35 ⁰⁰
Laborer	25 ⁰⁰
Irrigator	45 ⁰⁰

Equipment Rates

Equipment Type	Rate Per Day
Skid steer	\$ 280
Backhoe	\$ 380
Trencher	\$ 180

Material Rates

Actual cost plus 5 % mark-up.

EXHIBIT E - Price Sheet (Revised 04/16/2013)

Additions to Contract

The following prices per square foot will be used when maintenance areas are added to the original contract areas included in this solicitation.

Description	Unit	Unit Price
Standard Maintenance		
Service Level 1	Sq. Ft.	0.0061
Service Level 2	Sq. Ft.	0.0051
Service Level 3	Sq. Ft.	0.0033
Service Level 4	Sq. Ft.	0.0022
Enhanced Maintenance		
Service Level 1	Sq. Ft.	0.0088
Service Level 2	Sq. Ft.	0.0078
Service Level 3	Sq. Ft.	0.0068
Service Level 4	Sq. Ft.	0.0058
Desert Maintenance		
Service Level 1	Sq. Ft.	0.0056
Service Level 2	Sq. Ft.	0.0046
Service Level 3	Sq. Ft.	0.0036
Service Level 4	Sq. Ft.	0.0026

Definitions:

Standard Maintenance is defined as equivalent to the task-functions listed in the contract under Item #1a of the Detail Price Sheet for General Areas.

Enhanced Maintenance is defined as equivalent to the task-functions listed in the contract under Item #1s, *plus* one or more of the task-functions listed under Items #1a to 1d with the exception of Desert Maintenance areas

Desert Maintenance is defined as areas with granite and/or desert type trees/plants maintained at natural state, with the exception of safety clearance and requiring trash/litter pick up and weed control maintenance based on the service level assigned only.

* Applicable Tax _____ %

* State correct jurisdiction to receive sales tax on the Vendor's Offer, Form 201-B (RFP) included in this Request for Proposal.

Less prompt payments discount terms of 0 % 30 days/ or net thirty (30) days. (To apply after receipt and acceptance of an itemized monthly statement.) For evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.

ADDENDUMS

Addendum to Solicitation



City Procurement Office/City of Tempe • PO Box 5002 • 20 East 6th Street • Tempe, AZ 85280 • (480) 350-8324 • www.tempe.gov/procurement

This addendum will modify and/or clarify:

Solicitation No.: | 13-121

and is

Addendum No. | 2

Date: | 04/16/2013

Procurement Description: | Landscape Maintenance

Forms Included in this Addendum (changed from the revision in Addendum 1):

1. Exhibit B – Replaces Pages 44 – 48 of the RFP and Exhibit B in Addendum 1 - **Performance Schedule for Service Level Standards (Revised 04/16/2013)**
2. Exhibit C – Replaces Pages 49 – 74 of the RFP and Exhibit C in Addendum 1 - **Landscape Maintenance Contract Contracted Areas (Revised 04/16/2013)**. Removed Turf from Section #153 North – Diablo Stadium.
3. Exhibit D – Replaces Page 75 of the RFP and Exhibit D in Addendum 1 – **Contracted Areas Total Square Feet by Area (Revised 4/16/2013)** Adjusted square foot total for North, Service Level 2.
4. Exhibit E – Replaces Pages 80 -85 of the RFP and Exhibit E in Addendum 1 – **Price Sheet (Revised 4/16/2013)** Removed Contracted Developed General Areas with Special Turf Related Task from Price Sheet.

Changes to the RFP:

1. Delete Page 38, Mowing, entire section. Mowing services are no longer needed as part of this solicitation.
2. Delete Page 38, Mowing/Scalping/Overseeding, entire section. Mowing, scalping and overseeding services are no longer needed as part of this solicitation.
3. Delete Page 38, Line Trimming, entire section. Line trimming services are no longer needed as part of this solicitation.
4. Delete page 38, Fertilization, entire section. Fertilization of turf is no longer needed as part of this solicitation.

The balance of the specifications and bid solicitation instructions remain the same. Bidders/Proposal Offerors are to acknowledge receipt and acceptance of this addendum by returning of signed addendum with bid/proposal response. Failure to sign and return an addendum prior to bid/proposal opening time and date may make the bid/proposal response non-responsive to that portion of the solicitation as materially affected by the respective addendum.

Somerset Landscape Maintenance, Inc.
NAME OF COMPANY

19051 S. Arizona Ave.
ADDRESS (or PO Box)

Chandler, AZ 85286
CITY STATE ZIP

Pat Galan, Operations Manager
BY NAME (please print) TITLE

480-782-5296
TELEPHONE

[Signature]
AUTHORIZED SIGNATURE

Addendum to Solicitation



City Procurement Office/City of Tempe • PO Box 5002 • 20 East 6th Street • Tempe, AZ 85280 • (480) 350-8324 • www.tempe.gov/procurement

This addendum will modify and/or clarify:

Solicitation No.: | 13-121

and is

Addendum No.: | 1

Date: | 04/15/2013

Procurement Description: | Landscape Maintenance

Forms Included in this Addendum:

1. Exhibit A – Pre-Proposal Conference Sign-in Sheets
2. Exhibit B – Replaces Pages 44 – 48 of the RFP - **Performance Schedule for Service Level Standards (Revised 04/15/2013)**
3. Exhibit C – Replaces Pages 49 – 74 of the RFP - **Landscape Maintenance Contract Contracted Areas (Revised 04/15/2013)**. Deleted areas are crossed off and additional areas are in italics. Note: Several service levels have been changed.
4. Exhibit D – Replaces Page 75 of the RFP – **Contracted Areas Total Square Feet by Area (Revised 4/15/2013)**
5. Exhibit E – Replaces Pages 80 -85 of the RFP – **Price Sheet (Revised 4/15/2013)**

Changes to the RFP:

1. Change Page 78, Proposal Checklist for Submittals, second item to read “~~Five~~ *Four* additional proposal response copies have been included.”
2. Change Page 21, #13 Performance Security, first sentence to read “The Contractor shall be required to furnish non-revocable security binding the Contract to provide faithful performance of the Contract in the amount of one hundred percent (100%) of the total *annual* Contract price payable to the City of Tempe.”
3. Change Page 36, #F, delete second sentence. “~~All olive trees will be treated with a product approved by the City representative to inhibit fruiting in early spring at budding time.~~”
4. Change Page 38, Mowing/Scalping/Overseeding, first paragraph to read “Contractor shall scalp and overseed turf areas located around ~~the Tempe Town Lake (excludes Playa Del Norte Park)~~ and Diablo Stadium as scheduled. Contractor is to remove and dispose of all excess grass, clippings and similar debris. The City will provide products and rye grass seed at the time of application. The area shall be at 90% standard of the Rye Grass overseeded area. All areas shall be mowed on a weekly basis year round (~~includes Playa Del Norte Park, even if not overseeded~~). ~~The Tempe Town Lake Grigio site and~~ Diablo Stadium requires the Contractor to manually mow specific areas with a 21” mower due to slopes and narrow areas. A 36” manual mower may be used only if the City representative determines the mowing task can be performed safely

Questions to the RFP:

1. Is the square footage pricing on the Price Sheet based on per month or per year?

The square footage pricing is per year.

2. Can the City provide a shake file of the contracted areas?

A shake file does not exist and cannot be provided at this time.

3. Does the City have a tree inventory? *No.* Is there a count for the olive trees? *No.*

4. Does the City have any areas seeded with wildflowers as described on page 40 of the RFP?

The City hasn't seeded any areas with wildflowers for the past couple of years. The City left the language in the RFP to cover any future areas that may be seeded. Any areas will need to be added to the Contract through a formal modification.

5. Regarding irrigation – how many remote control valves and how many clocks are in the contracted areas?

The number of valves and clocks is unknown.

6. Page 38, Paragraph 2, Mowing/Scalping/Overseeding says the following: "Contractor shall scalp and overseed turf areas located around the Tempe Town Lake (excludes Playa Del Norte Park) AND Diablo Stadium as scheduled." I remember being told that the Contractor is only to maintain the turf near the stadium so I just wanted to confirm this.

Correct, only the turf at Diablo at the main stadium entrance upon City staff's seasonal request.

7. Irrigation Section (pages 41-43): page 41, paragraph 4 says "The City will be responsible for monitoring the sprinkler controllers and the schedules for the operation of the systems." If the City does in fact monitor the system plus the Contractor is required to provide weekly reports (see pages 95-96), there should be a record of how many clocks/controllers there are, where the central controller is and the total number of stations (or valves). This information helps in determining the total hours needed for an irrigation technician each week/month, etc. Please advise.

The City has not had staff to monitor the sprinkler controllers and schedules for more than five years. The Contractor has done the monitoring. No record exists at the City of numbers of controllers or stations.

8. Regarding trees (Page 36): Section A & B seem to contradict each other so can you please clarify what the Contractor's responsibility is on the height or as the RFP states, the "Diameter at the Breast Height" should be? Section A says "all trees with a D.B.H. of less than 12" shall be pruned as required". But Section B says "The maximum D.B.H. that constitutes the Contractor's responsibility for tree trimming is 8". Please clarify.

Trees over streets shall be at a minimum of 13' and over sidewalks 8'. The D.B.H. and the height of trimming are not related.

9. Regarding Olive Tree Spraying (Page 36, Section F): This was also mentioned in the pre-bid meeting. If the spraying of Olive trees is extra and does NOT need to be included in the maintenance contract, than it doesn't matter now what the count is, however; if spraying IS INCLUDED in the maintenance, it would be very helpful if you can provide the total count of Olive trees. Please advise.

Olive tree spraying is being deleted from the RFP. The City does not have a count for Olive trees.

10. On the price sheet where the grand total will go? You want price per square foot but don't you want to see a grand total based on the square footages of each area?

I will calculate the totals through the price analysis. Just the unit price per square foot is needed for your proposal.

The balance of the specifications and bid solicitation instructions remain the same. Bidders/Proposal Offerors are to acknowledge receipt and acceptance of this addendum by returning of signed addendum with bid/proposal response. Failure to sign and return an addendum prior to bid/proposal opening time and date may make the bid/proposal response non-responsive to that portion of the solicitation as materially affected by the respective addendum.

Somerset Landscape Maintenance Inc
NAME OF COMPANY

19051 S. Arizona Ave.
ADDRESS (or PO Box)

Chandler, AZ 85286
CITY STATE ZIP

Pat Galan, Operations Manager
BY NAME (please print) TITLE

480-782-5296
TELEPHONE


AUTHORIZED SIGNATURE

License and Certificates

STATE OF ARIZONA

Office of the

License No. ROC179026

Registrar of Contractors

This is to Certify That

SOMERSET LANDSCAPE MAINTENANCE INC (CORP.)

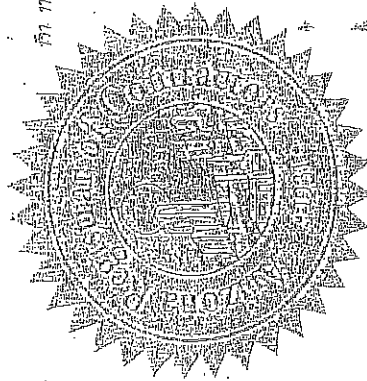
having been shown to possess all the necessary qualifications, and having complied with all the requirements of the law,
is by order of the Registrar of Contractors duly licensed and admitted to engage in and pursue the business of

A-21.

LANDSCAPING AND IRRIGATION SYSTEMS

Contractor in the State of Arizona. Given under my hand and the seal of the Registrar of Contractors

in my office, City of Phoenix, this 9TH day of OCTOBER, 2002.



Michael Caldwell

DIRECTOR

International Society of Arboriculture

Certified Arborist™

Joseph B. Skill

Having successfully completed the requirements established by the Certification Board of the International Society of Arboriculture™, the above named is hereby recognized as an ISA Certified Arborist®.

[Signature]

Certification Board, Chair
International Society of Arboriculture

[Signature]

Jim Skiera, Executive Director
International Society of Arboriculture

WE-9499A Jun 25, 2011 Jun 30, 2014
Certificate Number Certified Since Expiration Date

International Society of Arboriculture

Certified Arborist

Patrick L. Galan

Having successfully completed the requirements established by the Certification Board of the International Society of Arboriculture™, the above named is hereby recognized as an ISA Certified Arborist®

[Signature]

Certification Board, Chair
International Society of Arboriculture

[Signature]

Jim Shiera, Executive Director
International Society of Arboriculture

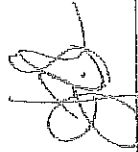
WE-9436A Apr 9, 2011 Jun 30, 2014
Certificate Number Certified Since Expiration Date

International Society of Arboriculture

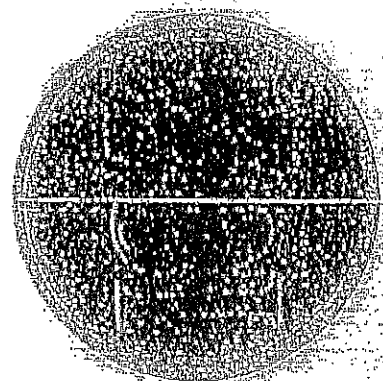
Certified Arborist

Rex C. Bergstrom

Having successfully completed the requirements set by the Arborist Certification Board of the International Society of Arboriculture, the above named is hereby recommended as an ISA Certified Arborist.



John Stiera, Executive Director
International Society of Arboriculture



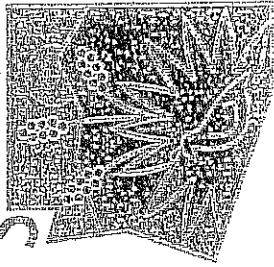
WE-8401A Apr 26, 2008

Certification Number

Certified Since

XXX

SMARTSCAPE



Certificate of Completion

Awarded to

Pat Galan

For the completion of the
SmartScape Training Program for Landscape Professionals

Steven L. Olson

Steven L. Olson, Executive Director
Arizona Municipal Water Users Association

James A. Christenson

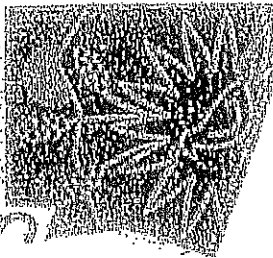
James A. Christenson, Associate Dean
University of Arizona Cooperative Extension

Cheryl A. Goar

Cheryl A. Goar, Executive Director
Arizona Nursery Association

Sponsored by:
The Arizona Certified Landscape Professionals; the Arizona Landscape Contractors Association;
The Arizona Nursery Association; the municipalities of Avondale, Chandler, Gilbert, Glendale,
Goodyear, Mesa, Peoria, Phoenix, Scottsdale, and Tempe, working together as the
Arizona Municipal Water Users Association; Tucson Water;
and the University of Arizona Cooperative Extension.

SMARTSCAPE



Certificate of Completion

Awarded to

Brian Lemmermann

For the completion of the
SmartScape Training Program for Landscape Professionals

Steven L. Olson

Steven L. Olson, Executive Director
Arizona Municipal Water Users Association

James A. Christensen

James A. Christensen, Associate Dean
University of Arizona Cooperative Extension

Cheryl A. Goar

Cheryl A. Goar, Executive Director
Arizona Nursery Association

Sponsored by:
The Arizona Certified Landscape Professionals, the Arizona Landscape Contractors Association,
The Arizona Nursery Association, the Municipalities of Avondale, Chandler, Gilbert, Glendale,
Goodyear, Mesa, Peoria, Phoenix, Scottsdale, and Tempe, working together as the
Arizona Municipal Water Users Association, Tucson Water,
and the University of Arizona Cooperative Extension.

Desert Botanical Garden

Pat Galan

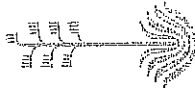
*Has successfully completed coursework prescribed by the Desert Landscape School
Pat has earned the designation*

CERTIFIED DESERT LANDSCAPE PROFESSIONAL

Awarded at the Desert Botanical Garden

Phoenix, Arizona

This fifteenth day of May, two thousand and Twelve



DESERT
BOTANICAL
garden

CERTIFICATE # 2012036

Rebecca Snider

Coordinator of the Desert Landscaper School

Kerry Sturges

Executive Director

Director of Education

Desert Botanical Garden

Brian S. Lemmerman

*Has successfully completed coursework prescribed by the Desert Landscaper School
Brian has earned the designation*

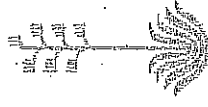
CERTIFIED DESERT LANDSCAPER

Awarded at the Desert Botanical Garden

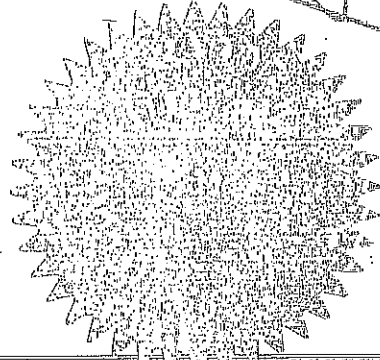
Phoenix, Arizona

This twentieth day of May, two thousand and eight

CERTIFICATION # 2008094



DESERT
BOTANICAL
garden



Rebecca Smith

Coordinator of the Desert Landscaper School

Catherine Boback

Executive Director

Director of Horticulture

Non-Transferable

Arizona Department of Agriculture
Office Of Pest Management

1688 West Adams Street, Phoenix, AZ 85007

(602)255-3664 Phone; (602)255-1281 Fax

<http://www.azda.gov>

Printed: 12/31/2012

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License No: 30238



Qualifying Party License

ISSUED TO

1000027168

BRIAN SOMERSET LEMMERMANN

19051 S. ARIZONA AVE

CHANDLER AZ 85286

QP Licensed Categories

B3 - Right Of Way/Weeds

B5 - Turf & Ornamentals

Expires

12/31/2013

Status

Active

12/31/2013 Active

This license MUST be renewed by December 1 of each year, and shall expire on December 31 of each year.

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JANICE K. BREWER
Governor

Arizona Department of Agriculture

DONALD BUTLER
Director

Office Of Pest Management
1688 West Adams Street, Phoenix, AZ 85007
(602)255-3664 Phone (602)255-1281 Fax
<http://www.azda.gov>

BUSINESS LICENSE

Non-Transferable

SOMERSET LANDSCAPE MAINTENANCE, INC
Business License Number: 8687

Has been licensed since 03/14/2008, and is authorized to provide pest management services in Arizona for the year 2013, as long as the business has a current and "valid" Active or Temporary Qualifying Party Licensee and the required financial responsibility, according to the Office Of Pest Management's laws and rules.

This license must be renewed by December 1st of each year, and expires on December 31st of each year. For any inquiries regarding this license please visit the Office Of Pest Management's website at www.sb.state.az.us or contact the Office Of Pest management.

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Printed: 12/31/2012
Printed By: 8687

JANICE K BREWER
Governor

Arizona Department of Agriculture

DONALD BUTLER
Director

Office Of Pest Management

1688 West Adams Street, Phoenix, AZ 85007

(602)255-3664 Phone; (602)255-1281 Fax

<http://www.azda.gov>

BUSINESS LICENSE

Non-Transferable

BUMBLEBEE BUG & WEED

Business License Number: 8746

Has been licensed since 02/09/2009, and is authorized to provide pest management services in Arizona for the year 2013, as long as the business has a current and "valid" Active or Temporary Qualifying Party Licensee and the required financial responsibility, according to the Office Of Pest Management's laws and rules.

This license must be renewed by December 1st of each year and expires on December 31st of each year. For any inquiries regarding this license please visit the Office Of Pest Management's website at www.sb.state.az.us or contact the Office Of Pest management.

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Printed: 12/31/2012

Printed By: 8746

Non-Transferable

STATE OF ARIZONA

Office Of Pest Management

9435 E. Doubletree Ranch Rd.

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BRIAN SOMERSET LEMMERMANN

19051 S. ARIZONA AVE

CHANDLER AZ 85286



Licensed Categories	Expires	Status
B1 - General PC/Public Health	05/31/2013	Active
B3 - Right of Way/Weeds	05/31/2013	Active
B4 - Extermination	05/31/2013	Active
B5 - Turf & Ornamental	05/31/2013	Active
B9 - Aquatic Pest	05/31/2013	Active

This license MUST be renewed by May 1 of each year, and shall expire on May 31 of each year.

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Financial Services
Central Services

May 8, 2013

Mr. Pat Galan
Somerset Landscape Maintenance, Inc.
19051 S. Arizona Ave.
Chandler, Arizona 85248

Subject: *Best and Final Offer RFP #13-121 Landscape Maintenance Services*

Dear Mr. Galan:

In accordance with the City procurement rules, your firm is hereby invited to submit a Best and Final Offer to RFP #13-121 Landscape Maintenance Services. This is your opportunity to ensure that the best possible offer has been submitted. The Best and Final Offer should include responses to the following areas:

1. Proof of Financial Stability – Please submit the City with proof of financial stability as part of the evaluation process. Proof of financial stability may include audited or reviewed financial statements, tax returns or other documents providing evidence of stability.

Please feel free to add any additional information that will improve your initial offer. Best and Final Offers are due in the Procurement Office on **Monday, May 13, 2013, Noon (local time)**. You may FAX your Best and Final Offer to (480) 858-7694 or email it to lisa_goodman@tempe.gov. If you opt not to respond to this request your previous offer shall be considered under the final evaluation process. You may also completely withdraw your offer at this time.

If you have any questions regarding the above please feel free to contact me at 480-350-8533. Thank you for participating in this procurement. We look forward to reviewing your Best and Final Offer.

Sincerely,



Lisa Goodman, CPPB
Procurement Officer

c. Evaluation Committee

Goodman, Lisa

From: Jason Lamb <Jason@somersetlm.com>
Sent: Monday, May 13, 2013 8:26 AM
To: Goodman, Lisa
Subject: Somerset tax returns for RFP #13-121
Attachments: 2012 SLM Taxes.pdf

Let me know if you need anything else.

Jason B Lamb
CFO

Somerset Landscape Maintenance
(480) 782-5296 Office
jason@somersetlm.com